



## Eureka POS System Features

- Point Of Sale
- Stock Control
- Quotes
- Purchase Orders
- Job Cards
- Customer Relationship Management
- Barcode / Label Printing
- Multiple Store/Site Management

## Feature Summary for Eureka POS.

The Eureka POS system is a complete business system for the small to medium size enterprise. It encompasses the full range of requirements to manage a business in terms of its stock and business management from the Purchase Order to the Point Of Sale. Eureka POS will integrate seamlessly into Eureka Books, a small to medium size enterprises financial package, to provide the full accounting solution.

The following is a concise list of some of the features provided by Eureka POS

### Point Of Sale

The system has a flexible and controllable POS screen. The system administrator can control how the

user/cashier uses the screen. Features such as discounts, price override, agents, and accounts. The System administrator controls the workings of the screen in terms of sales cancellation, GP Limits, etc. All the features and functions are fully audited along with a detailed sales analysis. The system provides a Lay Bye system as well as a Voucher System controlled by the System Manager. The sales can be done in Cash, Credit Card, Cheques, Vouchers, Lay Byes, Account and combinations.

### Stock Items

This forms the core of the system. A detailed stock inventory may be kept. Stock can be categorized in six different ways, which caters well for clothing retailer offering all the colour metrics; multiple pricing models (retail, distribution, wholesale and cost) exist. Items can be listed according to SKU, barcode, stock code or description.

Pricing can be updated individually or in groups. Many updating features can be done in bulk. Stock Items can be combinations of other stock items (Components) and can also handle decanting/bulk purchases. System support equivalent items (like motor spares) and superceded items (for obsolete item replacements)

### Stock Management

Stock in the system is comprehensively managed, from the stock receiving, selling; transfers, credits and stock take adjustment scenarios. There are comprehensive reports for the management of stock, under headings such as Stock On Hand, Stock Usage, Stock Batches, Stock lists, Stock forecasts, stock movement, stock re-order, etc. Full auditing is available for every stock item. These reports can be filtered according to any of the stock categories, or combinations thereof, as set up in the stock items.

### Purchase Orders

Purchase Orders can be created on the system to replenish stock. They can be monitored in terms of pricing, suppliers, etc. The purchase order can be used to confirm stock pricing and quantities when goods are delivered and brought into stock. Stock code on the orders can be either the Suppliers stock codes or your own. Various reports for purchase orders are available,

including detailed, summary outstanding, incomplete, and statistical.

### Quotes

The system has a facility for creating and printing quotes, which allows the user to capture quotes for any account holder or others. These can readily be converted to sale invoices and/or job cards

### Accounts

The system can manage accounts for customers. These accounts can have a zero credit limit, and thus deposits must be collected before goods can be sold to them or they must be COD. This allows you to set up a pricing structure specific to a client in terms of retail, wholesale, distributor or cost price. If you link to a financial package (like Pastel, Quick Books and Eureka Books) the debtor's information is synchronized for seamless operation with the accounting package. The system keeps a sales history for the client, and various reports can be produced to form part of a CRM system.

### Job Cards

The Job card module allows the user to create job cards for account holders and for ad-hoc requirements. The user can then do a Job Card estimate for the job by using the standard list of stock items, which can use service items (like labor and transport). Booking/Issuing of actual stock items and Service Items to a job or sub job can then be done. The user can then convert the job card to a sales invoice on demand. There are many reports for the job card module, including variance reports, outstanding, completed, Open etc. The job card system has been tailored to also suite those in motor vehicle /cycle servicing and repairs.

### Customer Relationship Manager (CRM)

The system incorporates a CRM system both for the tracking of customer requests and customers sales. The user can then run reports for client requests and sales statistics.

### Barcode printing

The barcode-printing module allows the user to set up any number of different barcode label layouts. These can then print to any standard windows printer, including

specialized barcode printers, for the barcode labels. The labels can automatically be printed for stock received from the stock-receiving screen, or from the Stock item maintenance screen, or from a screen designed for producing barcode labels.

#### **Hardware/Software Infrastructure**

The basic system requires Windows XP Service pack 3 or greater with Internet Explorer 8 or greater to run. It will run in a client server or peer-to-peer network infrastructure. The system is written using Visual Basic 6 for the application and Microsoft Access as the database. The basic system can be configured to back the database up to two alternate hard drive locations within the local network. System updates can be downloaded by the client from our Internet server by simply going online and clicking the system updates button. User access is controlled by the Administrator and each user can have their own profile setup such that it can be the same as any other user (i.e. all cashiers set up the same) as well as individual security setting (to allow a 'competent' cashier more privileges).

The amount of history kept on the system is determined by the hardware, the software does not restrict the number of stock items nor the amount of history retained.

We support most of the industry standards for barcode scanners, slip printers and cash draws, although the system does not require these in order to operate.

#### **Financial System**

The system currently integrates seamlessly with various financial packages such as Pastel Express, Pastel Partner, Quick Books and Eureka Books, and is an independent vendor's product and sold separately. When integrated to these system, all the standard financial system features are available to you, including debtors / creditors statement, age analysis, etc, VAT Reports, trial balances, etc.

#### **Support**

We have partners around the country that can support in most regions. If the POS computer at remote sites have an internet connection, then remote support can be offered via remote assistance software. For on site hardware support we have various partners we use, but if you prefer, we can use your existing providers.

Our software licensing model gives you free telephonic and email support from your designated representative along with upgrades to the software, should you require them. Should you require assistance beyond this we will be happy to provide a quote for on-site work and/or modifications to the software for your specific needs.

#### **Customer Base**

Our customers cover a broad range of industries including clothing retailers, wholesalers, distributors,

vehicle/motorcycle sales and repairs, hardware retailers, electrical retailers, health outlets, etc

#### **Pricing**

The system is licensed per site on a monthly basis. Our license fees entitle you to telephonic and email support and all upgrades for the software. The price ranges from ZAR 1600.00, depending on your requirements and number of remote sites. Installation and configuration of the system will be negotiated depending on your requirements in terms of the number of client installations, data migration, training, etc. The current support cost is ZAR 330.00 / hour and excludes any travel and accommodation costs. These rates may vary depending on the usage of third party vendors in your location.

#### **FOR FURTHER INFORMATION CONTACT:**

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## Features of Eureka POS

Features all general retail point of sale functionality as well as configurable industry specific options.

Complete Stock Control Management system from purchase order to receipt of customer sales.

Operates over any network

Bar Code Scanning &/or PLU lookup functionality

Accommodates various methods of entering data

- manual input
- barcode capturing
- scale reading

Includes

- Purchase Orders
- Quotations
- Sales Orders
- Job card System
- Invoicing
- Vouchers
- Lay Byes
- Barcode Label Printing
- Stock Management (stock take, goods receiving, stock transfers, etc )

Integrated Back Office

Upgradeable

Affordable

Handles any type of small to medium sized independent or franchised retailer / Suitable for a single store or multiple retail outlets

Handles from 1 to multiple PC terminals

No limit to number of items and packs the system can use

## Ease Of Use

User Friendly Interface

- Easy to learn, use & set up
- Easy to set up invoice system to print on any custom designed paper

Alpha or numeric code lookup & item search functions

Operates with a keyboard, mouse and/or touch screen

4 Price Levels

Pricing Options to control price per customer, volume discounts, etc

Auto price rounding / Decimal Sales Quantities  
- up or down to closest specified cents per stock item

Multiple Discounts  
- percentage or amount discounts on items or invoices with authorization logs

Sales can have several payment types/options and/or splits (i.e. cash, credit card, cheque, vouchers, lay byes, account)

Individual POS Cash Up

Off the shelf package or turnkey solution options

Packs, Items, Case Lots

## Reports and Auditing

### Current / Extensive

- Up to the minute reports for sales, stock levels, lot stock, over stock, on order items and items with low mark- ups

### Detailed

- Through to income statement level

### Real Time Stock Reports

- gives immediate control of inventory valuation

Reprint or view previously printed documents

Banking Analysis with Cash Ups

Multiple Purchase Reports

Day-end Reports

PLU Reports

Discount Report

Stock Loss Report

Resolving of Shortages & Disputes

- All transaction journal information kept online

Print journal per cashier or per day

Multiple levels of cashiers & clerks

Reprint of previous transactions, invoices or bills, Extensive cashier & cash up reports

Size/Colour Matrix options on Stock On Hand, Reorder Reports, etc

Detailed Reporting to optimize & analyze your business

Manufactured Items

Security Control - Any number of levels with controlled access allowed

Industry standard extremely robust

Detailed Sales Analysis

## Stock Management Features

### Auditing

Features & Functions are fully audited

### Item/Case Lots

Manages 6 packs, cases, dozens, etc each with their own price levels

### Manufactured/Bundled Goods

Gift packs, hampers or other grouped item control

### Precise

Support for portable stock counting devices

### Accurate Costing of Stock

Use last cost or FIFO costing method

### Intelligent

Duplicate part numbers, barcodes and serial numbers are not allowed

### Modification

of item descriptions or prices (Audited)

### Intelligent Re-ordering

Facilitates re-ordering based on re-order levels or sales history, or algorithms

### Quick Stock Reconciliation

Generates an immediate stock reconciliation on stock taking

### Extensive Reports

### Stock Take

Different methods of stock take to audit every need, with variance & items omitted reports. Use of portable scanners supported

## Multiple Site Management / Managerial Control Features

### Security

- Define available processes per user & per group
- All functions can be enabled to work on only certain password levels
- Manager controlled price levels, debtor limits
- User definable maximum discount percentages per item or group

### Accountability & Profit Control

- Paid outs directly linked to petty cash book & income statements & daily profits
- Linked with a full debtors & creditors ledger
- Debtor payments automatically updates debtors ledger

### Franchisor Communication/Head Office Communications

- Remote dialup systems
- Group consolidation software
- Group wide reporting & ordering facilities
- News facility for branches to indicate price changes, new items
- Each franchisee's daily sales values and stock can be automatically extracted & electronically transmitted to head office /
- Remote real time communications with head office and branches / Head office can effect price changes & communicate through e-mail & the Internet in real-time
- Information can be downloaded from a branch site to the head office daily

### Locked Stock Control

- Security can be defined to only allow stock item creation at head office or branches/franchisor with stock codes and descriptions electronically transmitted to head office

Facility to log managerial functions

## Suitable for / Customer Base

Retailers /Wholesalers/ Distributors  
Sports &/or Clothing Retailers  
Vehicle/Motorcycle Sales & Repairs  
Hardware Retailers  
Electrical Retailers  
Health Outlets  
Convenience Stores  
Bicycle Shops  
Curio Shops

## Purchase Features

Input your purchases daily or in batch

Easy scanning of products into the system

Purchase Reports

Order Reports

Cost Price Variance Reports

Generate Orders via Purchase Orders

Pre-set Credit Limits

Journal Entries & printing of monthly statements